

ORDERED:	SAMPLE
DELIVERY SPEED:	SAMPLE
NS.COD.:	SAMPLE
LANGUAGE:	English

COMPANY KEY INFORMATION

Full name of the company:

ALBANIA SHOQERI ME PERGJEGJESI TE KUFIZUAR

TRADE NAME:	ALBANIA SHPK
OFFICIAL ADDRESS:	ALBANIA KM 11 ALBANIA 1001 Tirana Albania
MAIN ACTIVITY:	NACE G46.9.0 - Non-specialized wholesale trade <u>Classifications:</u> Wholesale - Retail of tiles, sanitary ware, construction materials, furniture, transportation, etc. *Codes given are based on the most recent NACE Revision 2..
ESTABLISHED:	23/02/1999 Tirane, Albania
REGISTRATION:	25/02/1999 Tirane, Albania
LEGAL STATUS:	Limited Liability Company with One Shareholder Only
NOMINAL CAPITAL:	AL 1,072,155,121 L 100 10,721,551.21 Number of Ordinary Shares AL Value per Share of Ordinary Share L
NATIONAL ID:	J12345678M
VAT NUMBER:	J12345678M
BANK NAME:	Tirana Bank; Banka Credins
TELEPHONE:	+355 68 1234 567; +355 68 1234 567; +355 68 1234 567
FAX:	
E-MAIL:	financa@albania.com.al; info@albania.al
WEB:	www.albania.com.al
STATUS:	A C T I V E

COMPANY KEY PEOPLE AND RELATED COMPANIES

OWNERSHIP

NAME/SURNAME	TITLE	ADDRESS	SHARES
ALEKSANDER PLEA	OWNER From: 23/02/1999	TIRANE, ALBANIA	100%

MANAGEMENT

NAME/SURNAME	TITLE	ADDRESS
ALEKSANDER PLEA	MANAGING DIRECTOR From: 23/02/1999	TIRANE, ALBANIA

FORMER OWNERSHIP

NAME/SURNAME	TITLE	ADDRESS
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FORMER MANAGEMENT

NAME/SURNAME	TITLE	ADDRESS
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RELATED COMPANIES

OWNER	COMPANY NAME	NATIONAL ID	SHARES %
ALEKSANDER PILO	SCAN CREDINS	K12345678O	14,27
	CITY SCAN	K12345678N	5
	SCANLEASING	K12345678G	25
	SCAN	K12345678A	12,29
	SICRED	K12345678Q	46,39
	SCAN Shopping CENTER	L12345678K	20

PERSONNEL

	2015	2016	2017	2018
TOTAL EMPLOYEES: (Approximately)	30	30	30	29

CREDIT INFORMATION ABSTRACT

METHOD OF PAYMENT:	
CREDIT OPINION:	
CREDIT LIMIT RECOMMENDED:	***EUR 190,000 ***
CREDIT RATING:	Moderate Risk
PAYMENT PRACTICES:	No payment experience of any importance is available.
DEBT COLLECTION:	There is no record of any debt collection action against this company exceeding
INSOLVENCY INFORMATION:	According to available information sources the company is not in an insolvency/preliminary/debt regulation proceeding.

ADDITIONAL INFORMATION

OWNERSHIP STRUCTURE:	Owned by private individual
MARKET ATTRACTIVENESS:	Average Margins
MARKET POSITION OF THE COMPANY:	One of the market leaders
NUMBER OF DIRECT COMPETITORS:	From 5 to 50
AUDITOR:	
AUDITOR'S OPINION:	
IMPORTS:	
EXPORTS:	ITALY, GREECE
MAJOR COSTUMERS:	
MAJOR SUPPLIERS:	VIDEREPUR; MAPISA; VENUS; ZORKA KERAMIKA; GRANISER; MAPISA; ELFOS CERAMICA; FORMA IDEALE; VERSACE; TELESET; NDESIGN; BERRAK; GROHE; ISVEA; GROHE; BADELLA; SANIINDUSA; ECE; KERAKOLL; ISOMAT; ETC
REAL ESTATE:	
BRANCHES:	Albania TIRANË - Albania, KM.11, Albania NR.2 TIRANE

KEY FINANCIAL INFORMATION

BALANCE SHEET

Data are shown in 1 (1 EUR = 126.18 ALL) see
www.bankofalbania.org for exact exchange rates

Horizontal
Analysis
2017/18

	2015	2016	2017	2018	
ASSETS					
SHORT TERM ASSETS	2,786,170,797	2,907,992,180	2,250,375,909	2,220,093,208	-1.35%
Cash Assets	7,502,166	33,864,453	23,783,906	15,179,023	-36.18%
Cash in Bank	1,897,082	27,880,370	5,101,753	5,951,514	16.66%
Cash in Hand	5,605,084	5,984,083	18,682,153	9,227,509	-50.61%
Short term Financial Assets	2,250,802,401	2,389,900,199	1,801,938,071	1,796,473,978	-0.30%
Trade Debtors (Receivables from Customer)					
Taxes					
Inventory	349,094,083	305,605,789	245,045,368	229,762,785	-6.24%
Inventory Raw Materials					
Inventory Finished Goods					
Sales of Good Purchased for Resale					
Biological Assets					
Own/Partnership Shares, Shares Bought for Resale					
Prepaid Expenses	178,772,147	178,621,739	179,608,564	178,677,422	-0.52%
LONG TERM ASSETS	695,771,482	699,565,453	502,808,123	476,894,993	-5.15%
Long term Investments					
Tangible Fixed Assets					
Biological Assets					
Intangible Fixed Assets					
Subscribed Unpaid Capital					
Other Fixed Assets					
TOTAL ASSETS	3,481,942,279	3,607,557,633	2,753,184,032	2,696,988,201	-2.04%
LIABILITIES					
SHORT TERM LIABILITIES	355,485,368	240,943,385	198,468,869	247,086,248	24.50%
Short-term loans	209,497,236	62,503,325	13,611,942	12,490,356	-8.24%
Liabilities, Creditors	143,562,505	171,829,007	182,530,202	233,075,904	27.69%
Short Term Liabilities to Employees					
Taxes					
Other short-term loans	2,425,627	6,611,053	2,326,725	1,519,988	-34.67%
Accrued and Deferred Assets					
Provisions for risks and charges					
LONG TERM LIABILITIES	1,988,368,341	2,223,492,840	1,466,983,991	1,363,559,777	-7.05%
Other Long-term Loans					
Accruals and deferred income					
Long term Provisions					
TOTAL LIABILITIES	2,343,853,709	2,464,436,225	1,665,452,860	1,610,646,025	-3.29%
EQUITY CAPITAL					
Subscribed and paid capital	1,072,155,121	1,072,155,121	1,072,155,121	1,072,155,121	0.00%
Statutory Reserves					
Legal Reserves					
Other Reserves	64,008,118	65,752,696	70,966,287	15,576,051	78.05%
Retained Profit (Loss)	1,925,331	5,213,591	(55,390,236)	(1,388,996)	97.49%
Net Profit or Loss for the Year					
TOTAL EQUITY CAPITAL	1,138,088,570	1,143,121,408	1,087,731,172	1,086,342,176	-0.13%

TOTAL LIABILITES AND FUNDS	3,481,942,279	3,607,557,633	2,753,184,032	2,696,988,201	-2.04%
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PROFIT AND LOSS

Data are shown in 1 (1 EUR = 126.18 ALL) see
www.bankofalbania.org for exact exchange rates

	2015	2016	2017	2018	Horizontal Analysis 2017/18
SALES REVENUE (Turnover)	320,902,772	269,104,910	286,353,586	184,927,581	-35.42%
Other Revenues	4,092,048	628,512	240,203,695	3,074,976	-98.72%
Inventory Valuation Adjustments					
EXPENSES	326,589,119	255,905,573	491,812,226	224,687,142	-54.31%
Cost of Goods Sold	260,045,028	193,517,328	241,132,891	139,027,753	-42.34%
Staff Costs	20,732,496	21,849,965	21,518,403	18,976,081	-11.81%
Wages and Salaries	17,792,862	18,723,192	18,442,284		
Depreciation	2,215,001	1,147,723	192,323,239	27,543,674	-85.68%
Other Expenses	43,596,594	39,390,557	36,837,693	39,139,634	6.25%
Financial Expenses	2,015,415	16,378,895	104,747,138	20,321,129	-80.60%
Expenses from Interest					
Expenses from Other Financial Activities	2,015,415	16,378,895	104,747,138	20,321,129	-80.60%
Financial Revenue	6,916,164	9,706,115	16,270,430	57,486,397	253.32%
Net Financial Result (Profit/Loss from Financial Activities)	(1,594,299)	13,827,849	34,745,055	(36,684,585)	-205.58%
Unacceptable Expenses					
Profit (Loss) Before Taxation	3,306,450	7,155,069	-53,731,653	480,683	-100.89%
Profit Tax	1,381,119	1,941,478	(1,658,583)	(1,869,679)	12.73%
PROFIT/(LOSS) AFTER TAXATION	1,925,331	5,213,591	(55,390,236)	(1,388,996)	97.49%

KEY DATA

	2015	2016	2017	2018
TOTAL ASSETS	3,481,942,279	3,607,557,633	2,753,184,032	2,696,988,201
FIXED ASSETS	695,771,482	699,565,453	502,808,123	476,894,993
CURRENT ASSETS	2,786,170,797	2,907,992,180	2,250,375,909	2,220,093,208
INVENTORY	349,094,083	305,605,789	245,045,368	229,762,785
LIABILITIES	2,343,853,709	2,464,436,225	1,665,452,860	1,610,646,025
EQUITY CAPITAL	1,138,088,570	1,143,121,408	1,087,731,172	1,086,342,176
CAPITAL	1,072,155,121	1,072,155,121	1,072,155,121	1,072,155,121
TURNOVER	320,902,772	269,104,910	286,353,586	184,927,581
PROFIT/(LOSS) AFTER TAXATION	1,925,331	5,213,591	(55,390,236)	(1,388,996)

RATIOS

LIQUIDITY RATIOS	2015	2016	2017	2018
NET WORKING CAPITAL	2,430,685,429	2,667,048,795	2,051,907,040	1,973,006,960
WORKING CAPITAL TURNOVER RATIO	0.13	0.10	0.14	0.09
CURRENT RATIO	7.84	12.07	11.34	8.99
QUICK RATIO	6.86	10.80	10.10	8.06

Note:

*Current Ratio reveals your business's ability to meet its current obligation.

*A high ratio of Working Capital Turnover also indicates that your business requires additional funds to support its financial structure, top heavy with fixed investments.

BANKRUPTCY RATIOS	2015	2016	2017	2018
WORKING CAPITAL TO TOTAL ASSETS RATIO	0.70	0.74	0.75	0.73
EBIT TO TOTAL ASSETS RATIO	(0.00)	0.00	0.01	(0.01)
SALES TO TOTAL ASSETS	0.09	0.07	0.10	0.07

Note:

*Working Capital to Total Assets Ratio, if negative, resulting from negative net working capital, presages serious problems.

LEVERAGE RATIOS	2015	2016	2017	2018
EQUITY RATIO	0.33	0.32	0.40	0.40
DEBT TO EQUITY RATIO	2.06	2.16	1.53	1.48
DEBT RATIO	0.67	0.68	0.60	0.60
FINANCIAL LEVERAGE INDEX	3.06	3.16	2.53	2.48

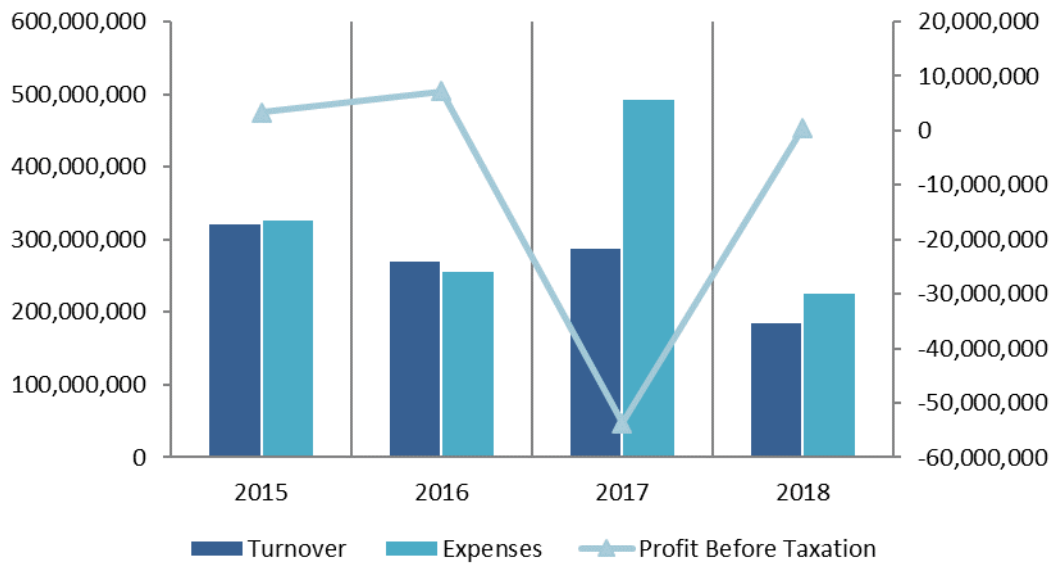
Note:

*A high of Debt to Equity Ratio means less protection for creditors. A low ratio indicates a wider safety cushion.

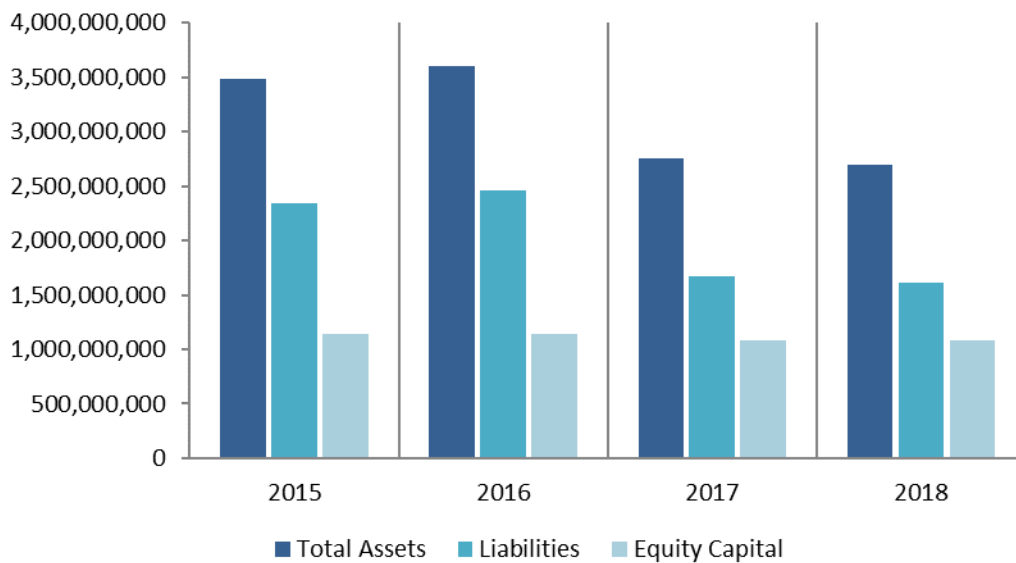
PROFITABILITY RATIOS	2015	2016	2017	2018
RETURN ON ASSETS - ROA	0.06	0.14	(2.01)	(0.05)
RETURN ON EQUITY - ROE	0.17	0.46	(5.09)	(0.13)
NET PROFIT MARGIN	0.60	1.94	(19.34)	(0.75)
INVENTORY TURNOVER	0.92	0.88	1.17	0.80

CHARTS

Profit & Loss Summary Chart



Balance Sheet Summary Chart



COMPANY HISTORY

CHANGES:

On **11/04/2005** company has changed the share capital from 100,000 AL LEK to 336,402,951 AL LEK

On **14/05/2008** company has changed the share capital from 336,402,951 AL LEK to 336,502,000 AL LEK

On **05/01/2011** company has changed the share capital from 336,502,000 AL LEK to 860,225,800 AL LEK

On **21/12/2011** company has changed the share capital from 860,225,800 AL LEK to 1,072,155,121 AL LEK

SANCTIONS AND CHARGES:

Reasons for opening the case: Deposit Insurance Agreement, dated 30.05.2019 Nr. 5125 Rep., No. 1753 Col., between "SCAN Bank" Sh.A. (Borrower / Lender), Mr Alexander PLEA (Mortgage) and Mrs. Aferdita PLEA (Mortgage)

CONTACT WITH COMPANY:

On **13/01/2020**, all information in this report are confirmed in official sources by us.

ADDITIONAL INFORMATION:

All the data and information provided in this report are subject to a general terms and conditions or individual contract terms.

They may be used only for the purpose they have been requested for. For any additional questions please contact us by email or phone.

Thank you for using our services.

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